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Frank C. Nicholas CARDINAL LAW GROUP			JANVIER, JEAN D	
Suite 2000 1603 Orrington	Avenue		ART UNIT	PAPER NUMBER
	Evanston, IL 60201		3622	
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Please find below and/or attached an Office communication concerning this application or proceeding.

The time period for reply, if any, is set in the attached communication.

	Application No.	Applicant(s)				
	10/042,481	BANERJEE ET AL.				
Office Action Summary	Examiner	Art Unit				
	Jean Janvier	3622				
The MAILING DATE of this communication appears on the cover sheet with the correspondence address Period for Reply						
A SHORTENED STATUTORY PERIOD FOR REPLY WHICHEVER IS LONGER, FROM THE MAILING DA  - Extensions of time may be available under the provisions of 37 CFR 1.13 after SIX (6) MONTHS from the mailing date of this communication.  - If NO period for reply is specified above, the maximum statutory period w  - Failure to reply within the set or extended period for reply will, by statute, Any reply received by the Office later than three months after the mailing earned patent term adjustment. See 37 CFR 1.704(b).	ATE OF THIS COMMUNICATION 36(a). In no event, however, may a reply be tim vill apply and will expire SIX (6) MONTHS from cause the application to become ABANDONE	I.  lely filed  the mailing date of this communication.  D (35 U.S.C. § 133).				
Status						
Responsive to communication(s) filed on  2a) ☐ This action is <b>FINAL</b> . 2b) ☐ This  3) ☐ Since this application is in condition for allowan closed in accordance with the practice under E	action is non-final. ace except for formal matters, pro					
Disposition of Claims						
4) Claim(s) 1-6,9-16 and 19-25 is/are pending in t 4a) Of the above claim(s) is/are withdraw 5) Claim(s) is/are allowed. 6) Claim(s) 1-6,9-16 and 19-21 is/are rejected. 7) Claim(s) 22-25 is/are objected to. 8) Claim(s) are subject to restriction and/or	vn from consideration.					
9) The specification is objected to by the Examiner	•					
10) The drawing(s) filed on is/are: a) acceed applicant may not request that any objection to the construction and the construction are constructed as a second and the construction are constructed as a second and the construction are constructed as a second as a second are constructed as a second are co	epted or b) objected to by the Edrawing(s) be held in abeyance. See on is required if the drawing(s) is obj	e 37 CFR 1.85(a). ected to. See 37 CFR 1.121(d).				
Priority under 35 U.S.C. § 119						
<ul> <li>12) Acknowledgment is made of a claim for foreign priority under 35 U.S.C. § 119(a)-(d) or (f).</li> <li>a) All b) Some * c) None of:</li> <li>1. Certified copies of the priority documents have been received.</li> <li>2. Certified copies of the priority documents have been received in Application No.</li> <li>3. Copies of the certified copies of the priority documents have been received in this National Stage application from the International Bureau (PCT Rule 17.2(a)).</li> <li>* See the attached detailed Office action for a list of the certified copies not received.</li> </ul>						
Attachment(s)						
Notice of References Cited (PTO-892)  Notice of Draftsperson's Patent Drawing Review (PTO-948)  Information Disclosure Statement(s) (PTO/SB/08)  Paper No(s)/Mail Date	4) Interview Summary Paper No(s)/Mail Da 5) Notice of Informal Pa 6) Other:	te				

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## Continued Examination Under 37 CFR 1.114

A request for continued examination under 37 CFR 1.114, including the fee set forth in 37 CFR 1.17(e), was filed in this application after final rejection. Since this application is eligible for continued examination under 37 CFR 1.114, and the fee set forth in 37 CFR 1.17(e) has been timely paid, the finality of the previous Office action has been withdrawn pursuant to 37 CFR 1.114. Applicant's submission filed on 06/07/07 has been entered.

# Response To Applicant's Arguments

In general, Applicant argues that the prior art does not teach "receiving a request for valuation of a coupon from a retailer" and "accessing market demand information for a product corresponding to the coupon in response to the request", as recited in at least the independent claims. The Examiner completely and respectfully disagrees with the Applicant's findings. For example, Spector teaches, inter alia, a system that enables a manufacturer to alter in real-time the discount value associated with a product and corresponding with future printed coupons dispensed within retailers' locations or supermarkets' based on received redemption data (or based on received or requested market demand data related to a product associated with a distributed coupon) related to printed coupon identifying the product (col. 1. 66: to col. 2: 50. Here, it is desirable, that if a new product is being heavily promoted by way of discounts coupons, that these coupons be made directly available to shoppers at the supermarket, for most shopper decisions are made at a point of purchase, not when the shopper sees a coupon in a magazine or newspaper. Also desirable is that the manufacturer be advised on-line, as it were, in regard to the volume of sales of a particular discounted item, for then should the volume be disappointing, he can further mark down the item by increasing the discount, or

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should the volume be greater than anticipated, he can decrease the discount (receiving by a retailer or manufacturer valuation or performance of a distributed coupon and, based on the received or requested/accessed market demand data or volume of sales of the product associated with the distributed coupon, determining/setting a new coupon value for future printed and distributed coupons related to the same product, i.e. increasing or decreasing

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the coupon value corresponding to future printed and distributed coupons related to the

same product based on the volume of sales (market demand data) corresponding to the

product). See Col. 4: 15-26).

### **DETAILED ACTION**

# Specification

#### Claims Status

Claims 1-6, 9-16, 19, 20 and 21-25 are currently pending in the Application, while claims 7, 8, 17 and 18 are being canceled.

#### **General Comments**

Regarding claim 1, line 3, "distributing at least one coupon" should apparently be - - distributing at least one coupon having a coupon value--.

Further, regarding claim 1, line 9, "setting a coupon value based on the market demand value; and" should apparently be - - resetting (changing or adjusting) the coupon value of the at least one distributed coupon based on the market demand value; and...-- or - - setting a new coupon value for the least one distributed coupon based on the market demand value; - -.

The same remarks hold true for claims 11 and 21.

## Claim Objections

Claims 22 and 24 is objected to because of the following informalities:

Concerning claims 22 and 24, "The method of claim 1 wherein the coupon value is determined based on..." should apparently be --The method of claim 1, wherein the coupon value is set based on...-.

Appropriate corrections are required.

# Allowable Subject Matter

Claims 22 and 23 are objected to as being dependent upon rejected base claim 1, but would be allowable if rewritten in independent form including all of the limitations of the base claim and any intervening claims. Here, the Applicant should first incorporate the limitations of claim 22 into base claim 1, using perhaps a wherein clause, followed by the limitations of claim 23, introduced by a wherein clause. In other words, the limitations of the dependent claims should be included in base claim 1.

Claims 24 and 25 are objected to as being dependent upon rejected base claim 11, but would be allowable if rewritten in independent form including all of the limitations of the base claim and any intervening claims. Here, the Applicant should first incorporate the limitations of claim 24 into base claim 11, using perhaps a wherein clause, followed by the limitations of claim 25, introduced by a wherein clause. In other words, the limitations of the dependent claims should be included in base claim 11.

Finally, the Applicant can also amend base claim 21 using the limitations of dependent claims 22 and 23.

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## Claim Rejections - 35 USC § 102

The following is a quotation of the appropriate paragraphs of 35 U.S.C. 102 that form the basis for the rejections under this section made in this Office action:

The following is a quotation of the appropriate paragraphs of 35 U.S.C. 102 that form the basis for the rejections under this section made in this Office action:

A person shall be entitled to a patent unless -

(b) the invention was patented or described in a printed publication in this or a foreign country or in public use or on sale in this country, more than one year prior to the date of application for patent in the United States.

Claims 1-6, 9-16, 19, 20 and 21 are rejected under 35 U.S.C. 102(b) as being anticipated by Spector, USP 5,176,224.

As per claims1-6, 9-16, 19, 20 and 21, Spector discloses a closed-loop computercontrolled merchandising coupon system including a coupon printer-dispenser installed at each
supermarket, thereby making it possible for a shopper to receive a merchandising coupon
entitling him/her to a specified discount on the product identified in the coupon. The printer,
which is computer-controlled, is linked to at least one manufacturer whose product is
available in the supermarket, the manufacturer (vendor) instructing the printer as to the data to be
printed. The printer, when actuated by the shopper, prints on a universal coupon blank (coupon
template) the identity of the manufacturer's product and the discount to which the holder or
shopper is entitled as determined by the manufacturer and the printed coupon is then being
dispensed or outputted. When the shopper purchases the required product and redeems the
printed coupon at a checkout counter at the supermarket, the shopper is accorded the specified
discount (the specified discount is being applied accordingly). In general, checkout counters at

the supermarkets or retailers' POSes, having coupon dispenser installations, are linked to each respective manufacturer or vendor to transmit thereto redemption data, thereby completing the closed loop and the manufacturer (the at least one manufacturer or retailer) is being provided with a real-time readout or report of discount coupon transactions (redeemed coupon data or requested data or market data) so that on the basis of this readout or report, the manufacturer or retailer can alter or update a database containing the coupon data or to simply alter the discount amount, associated with a product coupon having a determined coupon value, to be printed on future blank coupons (for the same product) in response to the redemption data (market conditions) received from at least one retailer or supermarket redeeming or honoring the printed coupon presented by the shopper (receiving by the retailer or manufacturer requested data or post-redemption data and/or transaction data, valuation data or market demand data, which are used to determine at least a new coupon value related to at least one coupon having coupon data already stored in a local database or kiosk database. See abstract; col. 1: 9-17).

The present system enables a manufacturer to alter in real-time the discount value associated with a product and corresponding with future printed coupons dispensed within retailers' locations or supermarkets' based on received redemption data (redemption rate) related to printed coupon identifying the product (col. 1. 66: to col. 2: 50. Here, it is desirable, that if a new product is being heavily promoted by way of discounts coupons, that these coupons be made directly available to shoppers at the supermarket, for most shopper decisions are made at a point of purchase, not when the shopper sees a coupon in a magazine or newspaper. Also desirable is that the manufacturer be advised on-line, as it were, in regard to the volume of sales of a

particular discounted item, for then should the volume be disappointing, he can further mark down the item by increasing the discount, or should the volume be greater than anticipated, he can decrease the discount (determining a coupon value based on the current market data and, once determined or computed, this information or the determined coupon value should be communicated or provided to the product manufacture, vendor or retailer-(col. 4: 15-26).

Once again, Spector discloses a coupon printer-dispenser located at each supermarket and linked by satellite or other means to a computer station at the headquarters of at least one manufacturer (vendor) of a particular product, and the discount amount to be printed on the coupon or rebate is determined at headquarters and can be changed in real-time in response to the real-time receipt of redemption data, thereby keeping with promotional requirements or market conditions). Also is provided a closed loop interactive system in which the volume of coupon redemption transactions which take place at each supermarket is transmitted to the manufacturer's headquarters, from which volume the manufacturer can evaluate the effectiveness of his promotional campaign. The use of the closed loop system enables the manufacturer (or at the least one vendor) to evaluate the effect of specific discount amounts on shoppers and to tailor the discount on a particular product so as best to promote the sale of the particular product. Further, the system is also configured to associate discount coupons with UPC bar code indicia, imprinted thereon, so that when a coupon is redeemed, data as to the transaction can be recorded at a supermarket computer terminal in digital terms and can also be transmitted to the manufacturer's headquarters.

Briefly stated, these objects are attained in a closed-loop computer-controlled merchandising coupon system which includes a coupon printer-dispenser installed at each supermarket, making it possible for a shopper to receive a merchandising coupon entitling him to a specified discount on the product identified in the coupon. The printer, which is computer-controlled, is linked to at least one manufacturer whose product is available in the supermarket, the manufacturer instructing the printer as to the data to be printed thereon. The printer, when actuated by the shopper, prints on a universal coupon blank the identity of the manufacturer's product and the discount to which the holder is entitled as then determined by the manufacturer, the printed coupon then being dispensed. When the shopper purchases this product, featured on the printed coupon, and redeems the coupon at a checkout counter at the supermarket, he is accorded the specified discount. Checkout counters at the supermarkets having coupon dispenser installations therein are linked to each manufacturer, thereby completing the loop and the manufacturer being provided with a readout or report of discount coupon transactions so that on the basis of this readout, he can alter the discount amount to be printed on the blank coupon.

See col. 4: 30 to col. 5: 20; figs 1-4.

Finally, in the present system, the discount to be accorded is determined not long in advance of a sale (or is determined in substantially real-time), but on the day of the sale when an announcement of the sale appears on electronic sign 10 within a retailer's location. The typical manufacturer of products, sold in supermarkets, has a line of diverse products, and what he instructs dispenser 12 is which product identification and size to print and also the discount to be accorded this product. The shopper 20 then takes the printed coupon 17 and goes to a shelf to remove the product therefrom. He puts the product in his shopping cart along with other products

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to be purchased. At the checkout counter, the store clerk not only scans on a reader the UPC code on the purchased product subject to discount, but he also scans the UPC code on the machinereadable discount coupon to record in a local computer terminal 22 associated with the checkout counter the discount given to the product. The data regarding coupon discount transactions. which are entered into computer terminal 22 are transmitted by a satellite, cable, telephone or other link to computer station 19 at the manufacturer's headquarters, thereby closing the loop. Thus at the headquarters, one or a vendor or a manufacturer of a product is able not only to instruct the printer-dispenser 12 of fig. 2 what coupons to print and the discount to be given the product on sale, but also to see and evaluate the reaction to the sale, for headquarters are informed as to the volume of coupon transactions in all supermarkets throughout the system. And headquarters or respective vendors can on the basis of incoming information (redemption data or market conditions) raise or lower the discount being given on a particular product or item so as to best promote the given product without unduly lowering its price. Hence in this system, the manufacturer interacts with the retail operation, and both the manufacturer and the retailer benefit from this interaction. It is herein understood that when one part (coupon value) of the stored coupon data related to a product from a vendor is modified in response to incoming redemption information (market conditions), then all subsequently printed coupons corresponding to the product will be altered accordingly.

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See (Col. 6: 43 to col. 7: 9; See claims 1, and 3-4).

Conclusion

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Any inquiry concerning this communication from the Examiner should be directed to Jean D. Janvier, whose telephone number is (571) 272-6719. The aforementioned can normally be reached Monday-Thursday from 10:00AM to 6:00 PM EST. If attempts to reach the Examiner by telephone are unsuccessful, the Examiner's Supervisor, Mr. Eric W. Stamber, can be reached at (571) 272-6724.

Non-Official- 571-273-6719.

Official Draft: 571-273-8300

06/20/07

Jean D. Janvier

**Patent Examiner** 

Tanver Lean Hano

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JDJ